

# SALES AGENT PROGRAM



## **High-Quality Service and Solution**

MIX Networks has over 20 years of telecom experience working with businesses of all sizes and enabling our Sales Partners to successfully deliver digital unified communications solutions to their user base.

With over X Seats across the United States, MIX Networks portfolio of collaboration solutions helps thousands like you and your clients, stay connected. Now it's your turn.



### We Know What It Takes To Succeed

Our success is based on the success of our Partners. We embrace that important point and we strive to prove it to our Partners every day. It's our responsibility to deliver the highest quality service, to keep you informed in a timely manner when something is negatively impacting our ability to deliver that service, and to work with our Partners to resolve every issue even if it arises outside our network. Our simple pricing model makes it easy to quickly go from quote-to-revenue when you bring on a new customer.



# **Evergreen Technology to Keep Your Clients Updated with the Latest Technology**

Because Unified Communications technology is built in the cloud, updates and upgrades are sent automatically to the software, with no need for slow, laborious manual updates. Your clients will appreciate having enterprise grade, top of the line communications technology always at their fingertips. Or in situations where the customer's solution is still meeting all of their needs, but are at risk for disruption from the impending POTS line shut down, you can keep your clients business running with a true POTS line replacement solution.



## **Replace Lost Revenue**

FCC Order 19-72A1, issued in 2019, removed the burden of telcos of the last mile from maintaining and repairing the traditional POTS connections. As a result, many businesses will find themselves with a communications solution that will no longer work. With almost 36 Million POTS lines still in use, our POTS in a Box solution opens the door to a vast and growing market.



### **Flexible and Nimble**

Most suppliers take a cookie cutter approach to their service offering. If your clients don't fit their model, it can be painful to try to force them into the supplier's mold. The MIX infrastructure was built with the customer in mind. Recognizing the fact that every customer is different, the infrastructure is flexible, nimble and capable of delivering customized solutions for even the most complex customer.