PARTNER PROGRAM

YOU'VE **NEVER** DONE **BUSINESS**
LIKE THIS BEFORE

MIX
N E T W O R K S

PARTNER PROGRAM

Transparent And Accountable

Although the reality of today's world makes it impossible to do business on a handshake, MIX Networks wants to get as close as possible to that feeling when working with our partners. Honesty and Openness are at the cornerstone of how we do business.

Our success is based on the success of our Partners. We embrace that important point and we strive to prove it to our Partners every day. It's our responsibility to deliver the highest quality service, to keep you informed in a timely manner when something is negatively impacting our ability to deliver that service, and to work with our Partners to resolve every issue even if it arises outside our network.

Fast Quote-To-Revenue

Have you ever lost a deal or delayed close to create an overly complex pricing matrix? At MIX Networks, we have a very simple pricing model. Basically, one seat gets every feature we offer. We don't think we could make it any simpler than that. No complicated options, seat variations or hidden fees.
Quote-to-revenue has never been quicker or easier.

On-Boarding and Customer Support

Our team of customer support engineers (CSE) are based right here in the United States. Every client is assigned a dedicated CSE who understands every aspect of the client account. Primary routing for every inbound support call is to an account's CSE. No need for your client to explain who they are or their account issues.
This is truly personalized support.

We use the same model for on-boarding. A dedicated on-boarding manager is assigned to every account to take them from the moment they sign on until they are fully operational. Training, installation, and configuration issues are all managed by this single point of contact. As the Partner, you can choose to be involved in the on-boarding as much or as little as you want.

Flexible and Nimble

Most suppliers take a cookie cutter approach to their service offering. If your clients don't fit their model, it can be painful to try to force them into the supplier's mold. The MIX infrastructure was built with the customer in mind. Recognizing the fact that every customer is different, the infrastructure is flexible, nimble and capable of delivering customized solutions for even the most complex customer.